



March 27, 2020

To whom it may concern

We, High-Tech Industry Ltd., are ready and able to arrange through our corporate network the following:

LOANS * INVESTMENTS * EQUITY

The principal forms of direct financing that may be the loans, equity and guarantees. Loans are tailored to meet the particular requirements of a project.

The investments in private sector projects can range from \$500,000 - \$4.5 Billion. The average amount is \$500 million in a single tranche.

The funding/loans are structured with a high degree of flexibility to provide funding/loan profiles that match client and project needs. This



approach determines each loan currency and interest rate formula.

Numerous projects had funded accross Europe, USA, Asia and Africa in various sectors with upto \$1.8 Billion Single project.

The basis for a loan is the expected cash flow of the project and the ability of the client to repay the loan over the agreed period.

A loan may be secured by a surety bond or borrower's assets and it may be converted into shares or be equity-linked. Full details are negotiated with the client on a case-by-case basis.

Loan features

- Fixed or floating rate.
- Senior, subordinated, mezzanine or convertible debt.
- Denominated in major foreign or local currencies.
- Short to long-term maturities, from 2 to 15 years.
- Project-specific grace period of 1 to 2 years.
- Interest rate of 2% to 4% Per annum.

Interest rates:

The funding/loans are based on current market rates and are priced competitively. Following a successful enquiry and once a project has been presented, financial terms can be discussed in detail with our staff. We offer both fixed and floating interest rates: Fixed rate basis, linked to a floating rate such as LIBOR. Floating rate basis with a cap or a collar.



As the type rate directly affects profitability, a project's financial structure should preferably include both floating and fixed rate loans. The mix is evaluated with respect to client and project sensitivities to interest rate movements.

Other lending terms:

Full lending terms are negotiated with the client for each project.

Recourse to a sponsor is not required. However, it may be sought specific performance and completion guarantees plus other forms of support from sponsors of the kind that are normal practice in limited-recourse financing.

The Bank requires project companies to obtain insurance against normally insurable risks. Examples include theft of assets, outbreak of fire, specific construction risks. We do not require insurance against political risk or non-convertibility of the local currency.

We usually require the companies to be financed to secure the loan with surety bond or project assets. These can include:

- Mortgage on fixed assets, such as land, plant and other buildings.
- Mortgage on movable assets, such as equipment, other business assets.
- Assignment of the company's hard currency and domestic currency earnings.



Typical project finance covenants are required as part of the loan package. Such covenants, limiting indebtedness and specifying certain financial ratios and various other issues, will be negotiated.

Businesses looking to obtain loans or projects seeking funding through us should provide:

- Sound business plans for establishing or expanding a company's business.
- Solid management with a proven track record.
- Information on owners/partners.
- Financial history.
- Security in the form of surety bond, mortgages, etc.
- Funds provided must be used in strict accordance with the aims stated in the original business plan.
- Funding cannot be provided to majority state-owned companies or for government-guaranteed projects.

Equity:

We invest equity ranging from \$2 million - \$599 million in industry, infrastructure, and the financial sector.

We use innovative approaches and instruments and expects an appropriate return on investment. We will only take minority positions

and will have a clear exit strategy.

Equity and quasi-equity instruments

- Ordinary shares.
- Preference shares.
- Subordinated loans.
- Debentures.
- Income notes.
- Redeemable preference shares.
- Listed and unlisted.
- Underwriting of share issues by public or privately-owned enterprises.
- Financing the transfer of shares in existing enterprises; This form is only used in cases of privatisation where such a transfer will definitely improve efficiency, for example, through better management, rehabilitation or expansion under new ownership or synergy with the acquirer's operations.
- Other forms can be discussed with the investment manager.

We also participate in investment funds, which in turn invest in medium-sized companies that need to expand their business. Equity funds are focused on a specific region, country or industry sector, have local presences and are run by professional venture capitalists. Their main investment criteria are consistent with our overall investment policy.

Terms and conditions

The terms and conditions of investment depend on risks and prospective returns associated with each project. They are also affected by the financial/ownership structure of the project company.

Interested parties are requested to provide us with the LOI and mentioned documents by email indicated below. Final terms and conditions shall be negotiated and agreed separately for each applicant, as mentiined above.

Best regards,



John Walker

Director

International Operations

High-Tech Industry Ltd.